

Message Text

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67

ACTION EB-11

INFO OCT-01 AF-10 ISO-00 RSC-01 DRC-01 EA-11 EUR-25 TRSE-00

XMB-07 CIAE-00 INR-10 NSAE-00 /077 W

----- 081055

R 091623Z NOV 73

FM AMEMBASSY MONROVIA

TO USDOC WASHDC

INFO SECSTATE WASHDC 0076

UNCLAS MONROVIA 6168

E.O. 11652: N/A

TAGS: BEXP, LI

SUBJECT: TRADE OPPORTUNITY: COMMERCIAL RADIO/TV EQUIPMENT

REF: MONROVIA 5721 (NOTAL)

1. CARL A. FOSMARK, GATES RADIO CO., HAS BEEN IN MONROVIA PAST SEVERAL DAYS DISCUSS T.O. REPORTED REFTEL WITH ELBC AND OTHER GOL OFFICIALS.
2. ACCORDING FOSMARK, JAPANESE (TOSHIBA) AND GERMAN (TELEFUNKEN) FIRMS ALSO IN RUNNING BUT GATES MORE COMPETITIVE IN PRICE. FINANCING MAY PRESENT A PROBLEM, HOWEVER, AS TAYLOR MAJOR, CHAIRMAN PUBLIC UTILITIES AUTHORITY (PUA) TOLD FOSMARK HE INTERESTED IN 20 YEAR TERMS AND IMPLIED TOSHIBA WILLING GO THAT FAR. OTHER CONCERNED GOL OFFICIAL, CHAUNCEY COOPER, THINKING IN TERMS 10 TO 15 YEARS AS REPORTED REFTEL.
3. FOSMARK SCHEDULED DEPART LIBERIA NOVEMBER 10 AND SAID HE WILL GET IN TOUCH WITH EXIM ON RETURN. HE EXPECTS BE BACK IN LIBERIA IN DECEMBER PRESENT FORMAL QUOTATIONS.
4. COMMENT: BELIEVE JAPANESE MAY BE CONSIDERING LOAN TO PUA PURCHASE THEIR EQUIPMENT JUSTIFYING TERMS ON BASIS "DEVELOPMENTAL" ASPECTS OF PURCHASE, LARGE PART OF WHICH WILL BE FOR TRANSMITTER LOCATED "UP-COUNTRY".

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5. ACTION REQUESTED: EMB REQUESTS BE INFORMED RESULTS

WASHINGTON AGENCY CONVERSATIONS WITH GATES REPS AND, IN
PARTICULAR, ANY DETAILS RE FINANCING TERMS WHICH CRUCIAL
TO GOL PURCHASE DECISION.
MANFULL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Draft Date: 09 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973MONROV06168
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
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Handling Restrictions: n/a
Image Path:
ISecure: 1
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Original Previous Classification: n/a
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Previous Classification: n/a
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